

Are you an effective coach for your team?

Answer these 10 questions to see if you are a consistent and effective coach.

Do you consistently...

Yes No	1. Track and measure the progress of your coaching efforts by evaluating employees' growth and their impact on team and organizational goals?
Yes No	2. Understand each team member's strengths and passion in their work?
Yes No	3. Emphasize and leverage employees' strengths, fostering confidence and competence?
Yes No	4. Create personalized growth plans for each employee, tailored to their strengths, opportunities and career aspirations?
Yes No	5. Help employees align their individual goals with the team and company objectives, ensuring everyone is working toward a common purpose?
Yes No	6. Ask thought-provoking questions to encourage critical thinking and help employees find their own solutions?
Yes No	7. Support your employees in identifying and overcoming obstacles or challenges they encounter in their work through coaching?
Yes No	8. Ask open-ended questions that encourage employees to think critically and find solutions themselves?
Yes No	9. Skilled at active listening during coaching sessions, showing empathy and understanding toward your employees' perspectives?
Yes No	10. Receive feedback from your direct reports indicating that they feel supported and empowered through your coaching efforts?

For each Yes answer above, assign 1 point. Tally the points.

- 0-4 points- You have a great opportunity to leverage coaching to grow your team and business. I was here even after a few management positions. I didn't have anyone to share a system of how they coached in the day-to-day flow of work.
- 5-8 points - There's room for more consistency in your coaching - this will help you manage an effective team to maximize performance.
- 9-10 points - Wow, [please contact me](#) so I can interview you and share your story!

Check out the [Entrepreneur Edge program](#) to experience transformative coaching as you coach your team & company.